



# 2015 CAD/PAD Industry Summit Survey Results

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# SUMMARY



- BLUF: Majority of respondents reported being highly satisfied with industry summit
- 38 Total Respondents – all anonymous
- Some negative feedback on presentations and time allocation
  - Comments included in notes section of respective slides
- Ample comments provided for best elements of & recommendations for future summits
  - Listed individually – presented as recorded on survey





# SUMMARY (Cont.)



- Most popular best elements: *interaction with USG personnel, Smart Center facilities, networking opportunities*
- Most popular recommendations: *include industry briefings, DCMA attendance, improve base entry for non-CAC holders, scheduling up against SAFE event*
- Not all respondents answered each question on survey
- Some respondents marked two different response categories for same question (e.g. marking Satisfactory & Unsatisfactory)
  - In these instances, the lower response category was selected for results recording



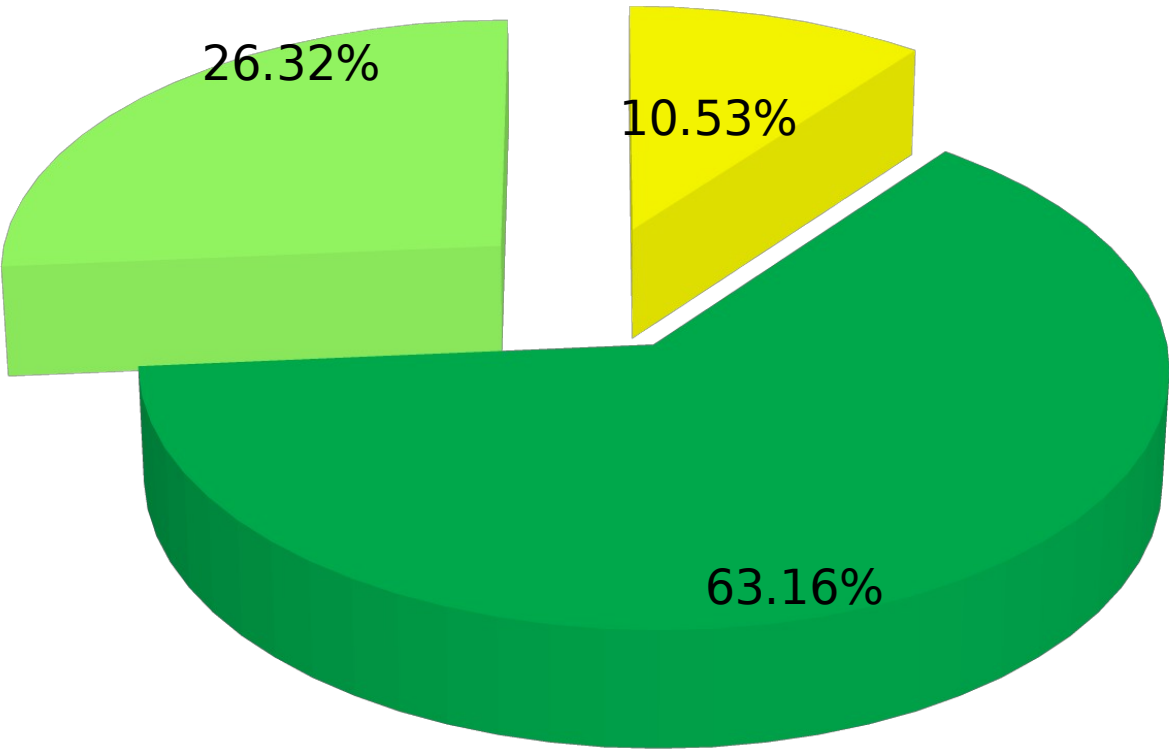


# SURVEY QUESTION #1



## Did the Industry Summit Achieve Your Primary Objectives?

- Exceeded
- Highly Satisfactory
- Satisfactory
- Unsatisfactory



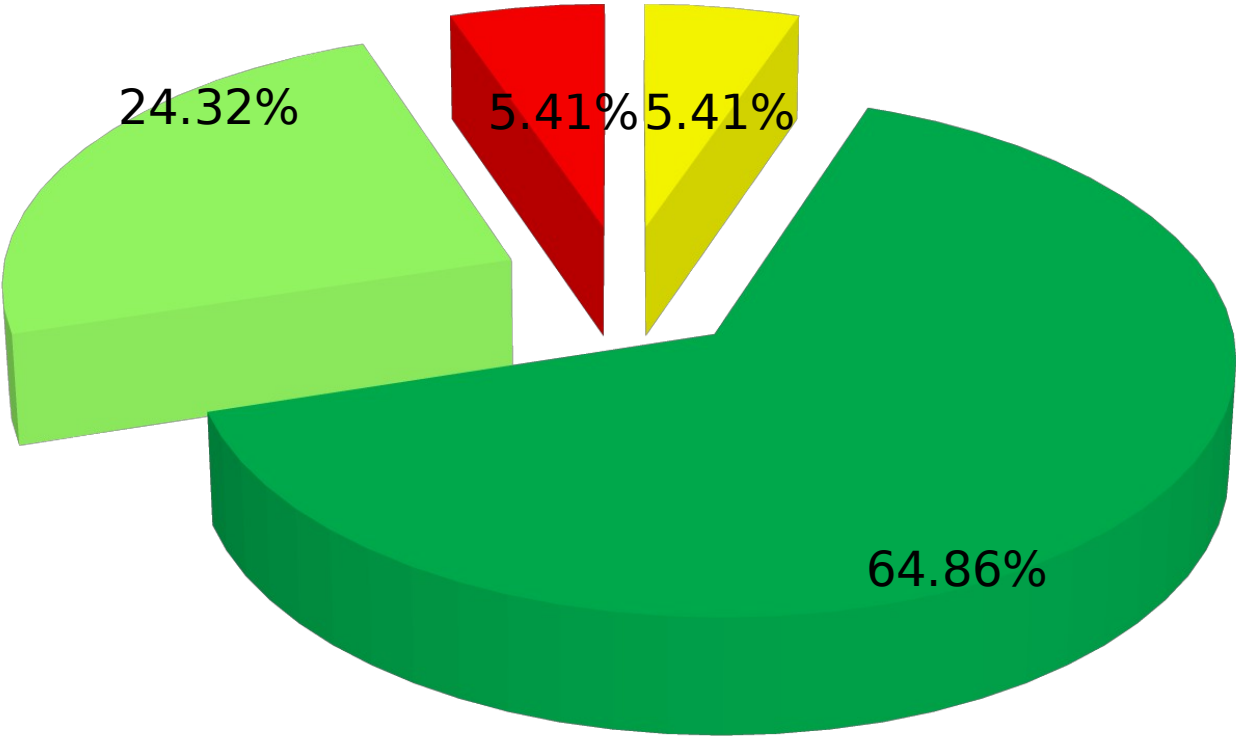


# SURVEY QUESTION #2



## Did Presentations Meet Your Needs?

- Exceeded
- Highly Satisfactory
- Satisfactory
- Unsatisfactory



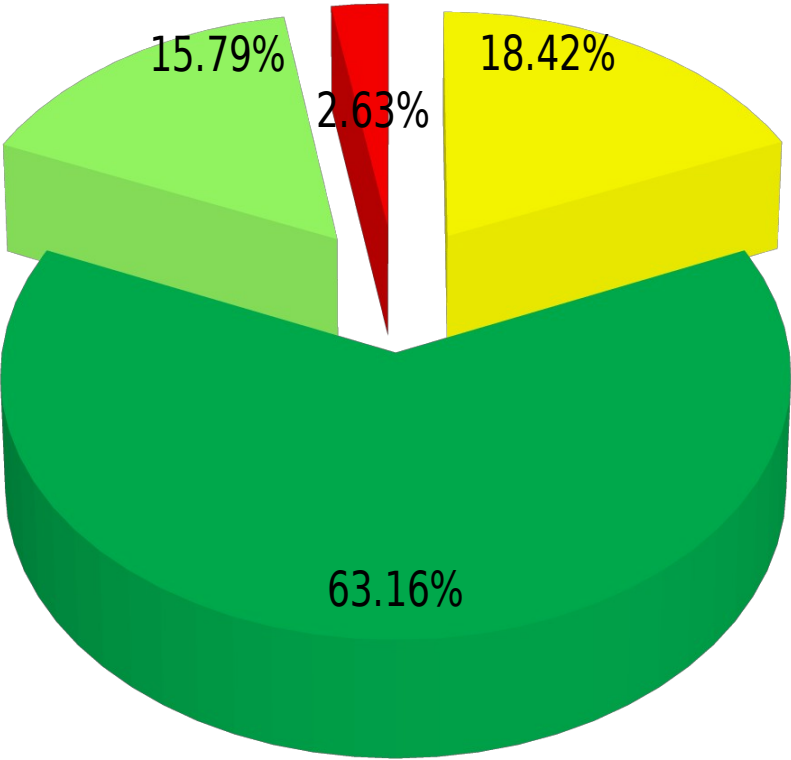


# SURVEY QUESTION #3



**Did the Presentation Format Allow Sufficient Time for Interchange/Dialogue?**

- Exceeded
- Highly Satisfactory
- Satisfactory
- Unsatisfactory



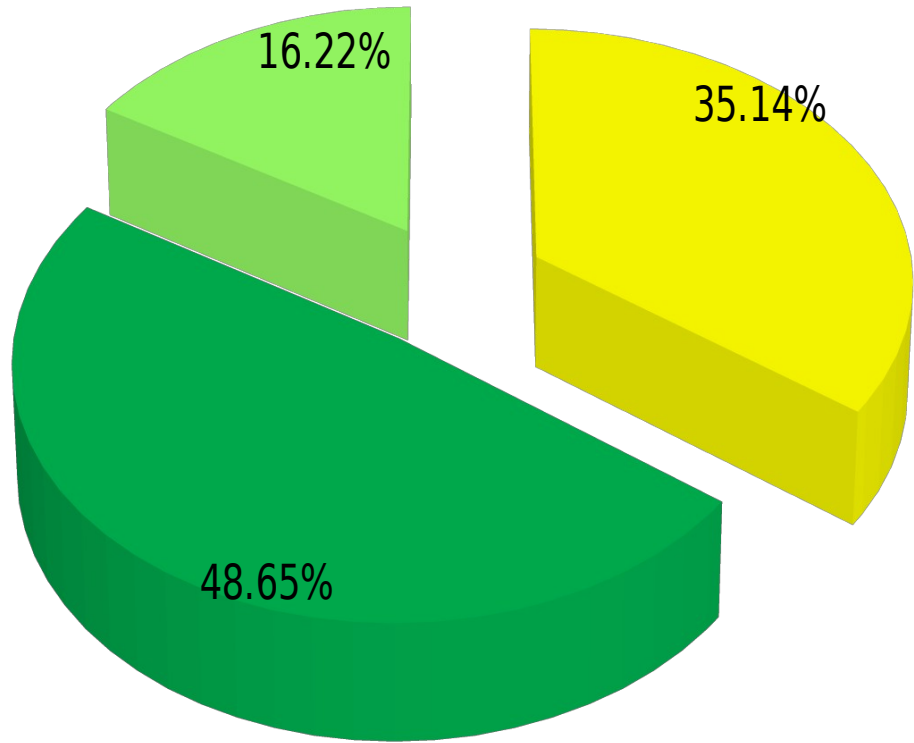


# SURVEY QUESTION #4



**Did the Location, Meeting Rooms, Facility, and Social Meet Your Expectations?**

- Exceeded
- Highly Satisfactory
- Satisfactory
- Unsatisfactory







## SURVEY QUESTION #5

### BEST ELEMENTS OF INDUSTRY



- *Meeting some of the people that I have worked with on products but never met*
- *Informative, allowed vendors to put faces to names; breakout session was critical; direction of PMO based on dynamics of end user needs of funding very informative*
- *Being able to network with members of industry and gov't*
- *Contract briefings and program reviews gave understanding of processes challenges*
- *Chance for sidebar discussions with industry. The facility was wonderful, the tiered setting of the rows was much better than Vegas*







## SURVEY QUESTION #5

### BEST ELEMENTS OF INDUSTRY



- *Q/A at the end of the 1<sup>st</sup> day and morning of the 2<sup>nd</sup>, Paul's talk regarding the MK1 failure in '91*
- *Facility is excellent*
- *The room itself was nice; easy access to restrooms and break rooms was also nice; the large screens were easy to see*
- *Wonderful facility, very nice, very functional and comfortable*
- *Open dialogue, team problem resolution*
- *Open discussion on current requirements and get industry feedback*





## SURVEY QUESTION #5

### BEST ELEMENTS OF INDUSTRY



- *Opportunity for Gov't & Industry to meet & discuss issues/concerns; opportunity for sidebars extremely valuable*
- *Facility worked out well*
- *Discussion time & access to the IHEODTD CAD/PAD Team was very beneficial – thank you to all!*
- *Access to USG staff*
- *The variety of Information presented and the length of the presentations. Also, I thought the environment (venue) was a great choice to present. It allowed for great viewing of the presentations as well as opportunities for open communication*





# SURVEY QUESTION #5

## BEST ELEMENTS OF INDUSTRY



- *Meeting facilities, refreshments, social*
- *NAVSUP and Indian Head Contracting brief; Alex Woods Obsolescence Brief*
- *Provides a 'formal' event, which makes us take the decision to deploy people and attend*
- *Availability of a wide range of individuals, who were happy to spend time with us and talk openly*
- *Chance to meet other industry partners*
- *Face to face meeting with IHEODTD ISE/POC and NAVSUP representatives*
- *Messina's presentation; CDRL discussions; not ending with Paul berating the vendor base but complimenting them and telling a humanizing story*





# SURVEY QUESTION #5

## BEST ELEMENTS OF INDUSTRY



- *Gov't & Industry info, exchanges and discussions on problems*
- *Total truthfulness on both sides Gov/Industry; clear presentation of status of CAD/PAD*
- *Indian Head tour was excellent; great opportunity to meet partners in industry*
- *Full disclosure on everything that is happening in the field and reasons behind the decisions*
- *Exchange w/ Milton Reese on Day 1 ✉ identify issues and open dialogue for resolution*
- *Obsolescence brief, offers to work together*





# SURVEY QUESTION #5

## BEST ELEMENTS OF INDUSTRY



- *Identification of actionable/meaningful metrics, vendor-specific delay charts (Jürgen/Tim brief)*
- *Opportunity to speak with all industry and government stakeholders. Thank you.*
- *Well organized and executed; great facility; Availability of USG employees to talk to*
- *Keynote speaker excellent; Presentation on obsolescence very good; NAVSUP Contracting very informative*
- *Accident Investigation/stats update; program updates*
- *An excellent opportunity for Gov't & industry to meet and discuss new and current issues.*





# SURVEY QUESTION #5

## BEST ELEMENTS OF INDUSTRY



- *Vendor turnout – many vendors present; posting of presentations before Summit*
- *Open dialogue with all parties*
- *Meeting the contractors and the government partners from other services and locations; learning the criticality of the parts and elements for life safety requirements; wonderful opportunity to network*
- *Enjoyed the NAVSUP contracting briefs and receiving information on the IDIQ Indian Head contract*
- *Open dialogue with regards to industry questions*







# SURVEY QUESTION #5

## BEST ELEMENTS OF INDUSTRY



- *The opportunity to meet with our industry partners and develop a one team spirit; the summit was well organized and flowed well. Major Freels is an outstanding facilitator*
- *Thank you to everyone @ IHEODTD & Mechanicsburg for your time & assistance!*
- *Format and location was very nice and central to Region 2*
- *The obsolescence and program briefs for the USAF, Navy, Marines & Army were beneficial and should be included in the next ILM so our FMS customers can understand our current issues and future hurdles the industry faces*







## SURVEY QUESTION #6 RECOMMENDATIONS FOR FUTURE INDUSTRY SUMMITS



- *Consider inviting a regional DCMA official in the QAR and/or Safety area*
- *5-year Strat plans for each branch*
- *Format and location was.....*
- *Have industry summit questions/subjects they would like to hear about or addressed at the Summit; could be submitted when the initial notification of the Summit is sent out*
- *Would have preferred a better exchange of ideas – vendors were reluctant to discuss some issues; disappointed in the number of sidebars*





## SURVEY QUESTION #6

### RECOMMENDATIONS FOR FUTURE INDUSTRY SUMMITS



- *Would like presentations from vendors what are their issues and concerns – maybe 3-4 vendors speak concerning procedural changes, suggested strategies, etc.*
- *Include industry in presentations; while all Gov't briefs were informative and well presented, it would be beneficial to hear more from industry partners.*
- *Consider hosting yearly vice bi-yearly*
- *Every two years seems like too long between meetings*
- *Current and upcoming requirements*
- *Better awareness at the main gate to cut down on confusion when arriving*





## SURVEY QUESTION #6 RECOMMENDATIONS FOR FUTURE INDUSTRY SUMMITS



- *If possible a list of the products getting their service lives extended and the extent (quantity) that is affected*
- *Briefs should be more CAD/PAD focused, relevant to the vendors; include more “How-to” and Lessons Learned (e.g. Metrics @ IHEODTD kits .. Talked about their level of workload overall – but not as it pertained to work we do there)*
- *Believe venue should be used for working meetings in the future (e.g. Brainstorming session about how to improve procurement packages to support win-win-win (USN reqt vs. USAF reqt vs. contract timeline/complexity vs. vendor impact)*





## SURVEY QUESTION #6

### RECOMMENDATIONS FOR FUTURE INDUSTRY SUMMITS



- *Make sure briefers understand purpose of summit; brief containing only information about org and processes (in general) not enough for this venue*
- *Purpose should be more discussion of problem areas with recommended solutions; sometimes going down “rabbit holes” is necessary to resolve an issue – if you’re going to side-step an issue, need to ensure action and & actioners are assigned to address (with a due date)*
- *Had trouble getting into the main gate; guards did not have my name on an approved list for base entry*
- *Very concerned about the service life extensions of products without consulting manufacturing engineering departments*





## SURVEY QUESTION #6 RECOMMENDATIONS FOR FUTURE INDUSTRY SUMMITS



- *Base access needs work with main gate (awareness notification)*
- *Indian Head tour was excellent, however very concerned regarding multiple re-use of Aluminum (Metal) hardware in re-manufacturing (reloading) CAD/PADs*
- *Navy should use more Performance Specs in lieu of Specific Specs to allow for adjustments of variables*
- *Allow private companies to buy energetics from IHEODTD*
- *Convey to vendors that contracting folks should be in attendance*
- *Improve clearance at the visitors center*
- *Consider having a SENIOR representative of DCMA attend*





## SURVEY QUESTION #6 RECOMMENDATIONS FOR FUTURE INDUSTRY SUMMITS



- *Need industry contracting officers to attend*
- *Consider allowing key industry contracting officer to brief from their perspectives*
- *Staggered sidebar meetings to allow for mutual stakeholder participation (rather than all sidebars at one time block)*
- *Maybe have the slides broke up at bit more or more graphics added. It will help people stay visually engaged in the presentations. Lapel mics may be helpful for those who do not have the volume of others*
- *Combine with SAFE*
- *Perhaps space it out from the S.A.F.E. conference – back to back it a bit difficult to schedule time away*







## SURVEY QUESTION #6 RECOMMENDATIONS FOR FUTURE INDUSTRY SUMMITS



- *Find a way to get.....*
- *Keep separated from SAFE time frame in the future please*
- *Please add a letter describing the summit in detail (for the bosses). Hold earlier in the year when budgets are still relatively full will help get more contract folks here, thanks!*
- *Possible briefings from contractors with contracting concerns/issues they may be experiencing*
- *Same location or west coast*
- *Location is difficult coming from Indian Head*
- *More presentations from Industry*







## SURVEY QUESTION #6

### RECOMMENDATIONS FOR FUTURE INDUSTRY SUMMITS



- *Some contractors expressed that they had some confusion regarding who from their organizations should attend (contract folks vs. technical). I recommend emphasizing objective to contractors in future communications*
- *More of Indian Head acquisition attend on the second day*
- *Draw people from Gov't and Industry out more to discuss pros & cons of changes. Conversations in many cases seemed inhibited*
- *Do introduction of companies represented*
- *Invite DCMA & DCMA TMO TO THE CONFERENCE*
- *Energetic material: Please do not leave it as a may or shall ✉ make it specific to a product*





# 2015 CAD/PAD Industry Summit Survey Results



End of Presentation

